Faces Of New Bedford #142: Randall Pina

Meet Randall Pina, 34-year-old Entrepreneur, Realtor, and Developer.



Randall grew up in New Bedford and dealing with a lot of trouble during his youth, even dropping out of school twice, he knew he had to do something to change that. During a period where his parents were splitting up, he sold his last few possessions in his late teens and moved to Florida to stay with his grandmother to clear his mind.

While in Florida, Randall worked at a resturant, where he met a man that changed his life, whether he knew it or not at the time. He would come in once a week and constantly give him tips about real estate and how to become successful in life. Taking head to his advice, Randy went and got his broker's license, which landed him a position working for E Value mortgage. The owners took him under their wings and showed him everything they knew, but when the market crashed in 2008-2009, he was left with little money to his name and they relocated their business to bounce back during the recession.

With no other hope in mind, he moved back home and tried his luck back here. Just when things looked like they were going to pan out, he faced several failing businesses in the face and almost gave up on trying. Rather than walk away though, he turned those failures into the desire to truly succeed. He has since joined up with partners in Boston and helped sell 15 million dollars in properties to developers who work in condo conversion and is planning to sell 75 million worth of property this year. Randall also has his hands in growing a franchise of pizza restaurants in Florida and startup that he hopes will help integrate smart technology into people's home's.

"Fail hard and fail often, that is your success. You look at it as a failure because you didn't get what you wanted but it'll give you the fire to push to the next level."

Faces of New Bedford is a project by Colton Simmons. If you are interested in booking a shoot or getting prints from the series email all inquiries to colton@coltonsimmons.com.

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